

Hans de Wit

From: "Hans de Wit" <pc@printer.ca>
To: "Jack Feldman" <jack.f@rollabind.com>
Sent: Friday, December 14, 2007 12:33 PM
Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)

3 Weeks lead time - in ANY market from a manufacturer of stock items in usually unexceptionable. These are simple disks. If by components you mean you have a barrel full of discs and you have to count and bag them then you have an On-Demand NOT a stocking warehouse. If you add the freight time, you're looking at a month. In my previous lives, we got things from China faster than that.

I would like to come down in Spring as well and see your manufacturing facility as well as your warehouse operation. This will give me a better understanding of why a 3 week lead time. If I will be stocking this product for a Canadian market, I need to know the normal supply chain. A month lead time would mean a large investment on inventory on my part as any customers here would never buy the product if they had to wait that long. Lead time for our fulfillment customers is 1-2 days with many items shipping the date of order.

This would explain why you are having a problem breaking into the QuickPrint market. If a printer or copy shop has a job, they want the parts the next morning. This is the delivery schedule with the cerlox and plastikoil binding products. Our goal for this market would be ship same or next day (depending on time of order) so as to compete.

Can you supply a list of products that you actually have on the shelf (in the appropriate packaging) for immediate shipment. This will help me ascertain the items that require lower stock levels as these items should ship within the 5-7 days. The items not on the list would then indicate slow movers as you have them in components and your sales do not warrant inventory in finished goods.

Thanks
Hans

----- Original Message -----

From: "Jack Feldman" <jack.f@rollabind.com>
To: "Hans de Wit" <pc@printer.ca>
Sent: Friday, December 14, 2007 10:48 AM
Subject: RE: Rollabind Startup Order for www.printer.ca (Proposed)

> Dear Hans:
> We are shipping today. I will let you know which products are being
> shipped
> today, and I will let you know on MOnday when the rest of the products
> will
> be shipped.
> We are handling very heavy amount of orders due to the holidays.
> Our normal lead time is 5 to 7 days. Almost everything is in stock but as
> I
> told you, we stock components and when we get the order they build the
> product.
> Because they are so many pieces, sometimes they are components out of
> stock.
> I will suggest considering 21 days for lead time.
>
> Sincerely:
>
>
> Jack Feldman
> Founder
>
> 888-972-4004
> 954-771-0028 (phone)
> 954-771-0034 (fax)
> jack.f@rollabind.com
> www.rollabind.com
>
>

> -----Original Message-----

> From: Hans de Wit [mailto:pc@printer.ca]
 > Sent: Friday, December 14, 2007 10:34 AM
 > To: Jack Feldman
 > Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
 >
 > Plenty of time has elapsed to advise shipping of the product ordered. It
 > has
 >
 > been 9 days, since you were going to advise. This order was large on items
 > but small on item quantity. Please advise when it was (or being) shipped.
 > I
 > guess I should have asked what is your normal shipping time of basic stock
 > orders.
 >
 > What is your normal lead time?
 > Do you stock reasonable quantities of these materials or do you make them
 > on
 >
 > demand?
 > If on demand - which items should I increase lead time?
 > If on demand - will I be the only individual actually carrying inventory?
 > What did I order that is delaying the order?
 >
 > Thanks
 > Hans

> ----- Original Message -----

> From: "Jack Feldman" <jack.f@rollabind.com>
 > To: "'Hans de Wit'" <pc@printer.ca>
 > Sent: Wednesday, December 05, 2007 1:58 PM
 > Subject: RE: Rollabind Startup Order for www.printer.ca (Proposed)
 >

>> Dear Hans:
 >> Thank you.
 >> I will find with the warehouse the ETA for the order and let you know
 >> tomorrow.
 >> Best regards:

>>
 >>
 >>
 >> Jack Feldman
 >> Founder
 >>
 >> 888-972-4004
 >> 954-771-0028 (phone)
 >> 954-771-0034 (fax)
 >> jack.f@rollabind.com
 >> www.rollabind.com
 >>

>> -----Original Message-----

>> From: Hans de Wit [mailto:pc@printer.ca]
 >> Sent: Wednesday, December 05, 2007 1:23 PM
 >> To: Jack Feldman
 >> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
 >>

>> DONE

>> Hans

>> ----- Original Message -----

>> From: "Jack Feldman" <jack.f@rollabind.com>
 >> To: "'Hans de Wit'" <pc@printer.ca>
 >> Sent: Wednesday, December 05, 2007 11:47 AM
 >> Subject: RE: Rollabind Startup Order for www.printer.ca (Proposed)
 >>

>>> Dear Hans:

>>> The phone number to the branch:

>>> 954-752-3014
>>> The 24 hours number:
>>> 1-800-788-7000
>>> Thank you:
>>>
>>>
>>>
>>> Jack Feldman
>>> Founder
>>>
>>> 888-972-4004
>>> 954-771-0028 (phone)
>>> 954-771-0034 (fax)
>>> jack.f@rollabind.com
>>> www.rollabind.com
>>>

>>> -----Original Message-----
>>> From: Hans de Wit [mailto:pc@printer.ca]
>>> Sent: Wednesday, December 05, 2007 11:42 AM
>>> To: jack.f@rollabind.com
>>> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
>>>
>>> Accts Payable is asking for the Phone number for the Bank.
>>>
>>> Please advise.
>>>
>>> Thanks
>>> Hans
>>>

>>> ----- Original Message -----
>>> From: <jack.f@rollabind.com>
>>> To: "Hans de Wit" <pc@printer.ca>
>>> Sent: Wednesday, December 05, 2007 8:12 AM
>>> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
>>>
>>>

>>>> If you want the office can fax them to you
>>>> Jack
>>>> Sent from my Verizon Wireless BlackBerry
>>>>

>>>> -----Original Message-----
>>>> From: "Hans de Wit" <pc@printer.ca>
>>>>
>>>> Date: Wed, 5 Dec 2007 07:40:30
>>>> To:<jack.f@rollabind.com>
>>>> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
>>>>
>>>>

>>>>> Yes, but I am having a problem printing them out the copy is defaulting
>>>>> to
>>>>> crap. Will get it printed out today.
>>>>>

>>>>> Hans
>>>>>
>>>>> ----- Original Message -----
>>>>> From: <jack.f@rollabind.com>
>>>>> To: "Hans de Wit" <pc@printer.ca>
>>>>> Sent: Wednesday, December 05, 2007 7:21 AM
>>>>> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
>>>>>
>>>>>

>>>>>> Dear Hans:
>>>>>> Can you let me know if you got the per- forma invoices from my office
>>>>>> Best regards
>>>>>> Jack
>>>>>> Sent from my Verizon Wireless BlackBerry
>>>>>>

>>>>>> -----Original Message-----
>>>>>> From: "Hans de Wit" <pc@printer.ca>
>>>>>>
>>>>>> Date: Mon, 3 Dec 2007 17:13:18
>>>>>> To:"Jack Feldman" <jack.f@rollabind.com>
>>>>>> Subject: Re: Rollabind Startup Order for www.printer.ca (Proposed)
>>>>>>

>>>>>
>>>>> The system should be sending you the 5 purchase orders (54210 54211
>>>>> 54212
>>>>> 54213 & 54214)
>>>>> Please provide a Performa Invoice and we will process the wire
>>>>> transfer.
>>>>>
>>>>> Once you receive the monies - how long before the order ships. To
>>>>> ensure
>>>>> that the freight is kept to a minimum - Will everything ship at once?
>>>>> If
>>>>> there are a number of back orders can the be held at least a little
>>>>> while
>>>>> so that they ship together and reduce the freight costs. How are your
>>>>> freight rates? Will they be added to the performa invoice ?
>>>>>
>>>>> Let me know
>>>>> Thanks
>>>>> Hans

>>>>> ----- Original Message -----
>>>>> From: Jack
>>>>> Feldman <<mailto:jack.f@rollabind.com>>
>>>>> To: 'Hans de Wit' <<mailto:pc@printer.ca>>
>>>>> Sent: Monday, December 03, 2007 12:24 PM
>>>>> Subject: RE: Rollabind Startup Order for www.printer.ca
>>>>> <<http://www.printer.ca>> (Proposed)

>>>>> Dear Hans:
>>>>>
>>>>> Thank you for your order.
>>>>> I suggested adding the following items:
>>>>>
>>>>> 1. 20 packs of Sheet protector refill SKU 30150 retail \$3.99 your cost
>>>>> \$1.99
>>>>> 2. 10 packs of Business card holder refill SKU 50701 retail \$7.95 your
>>>>> cost \$3.97.

>>>>> Per our conversation please revise the order and wire transfer to:
>>>>>
>>>>> Washington Mutual Bank, FA
>>>>> Coral Spring Branch, Coral Spring, Fl. 33067
>>>>>
>>>>> ABA Number: 267084131
>>>>> Checking Account: 1813557056
>>>>> SJ Creative Group, LLC
>>>>> 6418 NW 5th WAY, Ft Lauderdale, Fl. 33309

>>>>> Sincerely:
>>>>>
>>>>>
>>>>> Jack Feldman
>>>>> Founder
>>>>>
>>>>> 888-972-4004
>>>>> 954-771-0028 (phone)
>>>>> 954-771-0034 (fax)
>>>>> <<mailto:jack.f@rollabind.com>> jack.f@rollabind.com
>>>>> <<http://www.rollabind.com>> www.rollabind.com

>>>>> -----
>>>>>
>>>>> From: Hans de Wit [<mailto:pc@printer.ca>]
>>>>> Sent: Sunday, December 02, 2007 8:25 AM
>>>>> To: jack.f@rollabind.com
>>>>> Cc: hans@printer.ca
>>>>> Subject: Rollabind Startup Order for www.printer.ca (Proposed)

>>>>>
>>>>>
>>>>> Find attached the proposed startup order for the Rollabind Product for

